

Marlink and Quadrille extend their partnership to offer a news channel for seafarers

News channels in multiple languages to support the mental health of the crew are now available via Marlink's XChange

Oslo/Paris, 28 July 2020. Marlink, the world's leading provider of end-to-end managed smart network solutions has extended its partnership with software and service provider Quadrille to provide a dedicated news and information channel to Marlink maritime customers.

Marlink and Quadrille are thus expanding their existing partnership, which was established more than four years ago with the aim of providing seafarers with a range of video and news content. Under the Marlink brand name XChange Media, the companies already offer comprehensive and highly trusted, high-quality news to the crew on board. The multi-language news service can be subscribed to through Marlink's XChange platform at a very competitive price. Marlink is currently offering the XChange Media service at a special introductory price so shipping companies can try the service and experience the benefits before subscribing. Marlink has integrated Quadrille's broadcast technology into its own smart hybrid network to enable XChange Media subscribers to receive daily updated news, no matter where their vessels are currently located.

"Like many critical service providers to the maritime industry, we are acutely aware of the need for the latest news and information, from trustworthy and credible sources in these times, especially during a global pandemic which forces thousands of seafarers to remain onboard," said Tore Morten Olsen, President, Maritime, Marlink. *"Having a reliable feed of information available in multiple languages is a positive benefit for owners and crew alike, at a time when seafarers may be onboard ship for extended periods."*

"Quadrille makes broadcasting possible to customers in many remote locations and regions and we are pleased to have concluded an extended agreement with Marlink especially at this time when connectivity and connections are so important," said Xavier Battas, CEO Quadrille. *"Having put in place the technology to deliver content for the maritime industry, we believe the service will quickly prove its value to seafarers and become a regular part of their lives onboard the ship."*

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About the Marlink Group

The Marlink Group is the world's leading provider of end-to-end managed network connectivity solutions. We design, operate and manage networks that scale to fit customer needs by combining technology-independent satellite and terrestrial connections into unrivalled hybrid network solutions.

We believe a connected, digital world is a better world. We go above and beyond traditional connectivity to offer an unrivalled suite of managed IT, IoT and Cyber Security solutions, enabling our customers wherever they are, to operate in a safer, smarter, more profitable and sustainable way.

Our network solutions are delivered, managed and fully monitored by our global network operation centers. We provide unmatched service and support through a global sales and service footprint, a 24/7 service desk, local presence on all continents and a pool of 1,250 service points with highly qualified service engineers.

With more than 1,000 employees worldwide, we serve global customers in shipping, offshore, cruise and ferry, yachting and fishing, energy and mining, as well as providing connectivity for events and humanitarian support. Our exceptionally smart network brings the power of a digital and interconnected world to our customers, helping them to optimize their shipping operations wherever they are.

The Group is led by Erik Ceuppens as CEO.

www.marlink.com

About Quadrille

Quadrille is a French Independent Software Vendor, leader in delivering any file content over any kind of network namely satellite, Terrestrial, Cable, IP or 5G and on any device.

Quadrille Platforms ingests and delivers not only VODs, Catch-up or flat files but also live or live event files coming from OTT channels.

Quadrille has worldwide references in markets such as Entertainment, Education, Media, Telecommunication, Maritime, Inflight Entertainment, Public and Military.

Solutions from Quadrille are QuadriFast™, QuadriLive™ and 360 OTT Delivery™.

Xavier Battas is the CEO of Quadrille

www.quadrille.fr